# Peru

### Tourism in the economy

The tourism sector contributes 3.9% of Peru's GDP, and generates 1.4 million jobs (direct and indirect), representing 7.9% of the economically active population. Foreign currency revenue from tourism in 2018 totalled PEN 16.4 billion, an increase of 7% from 2017 and making tourism the third largest foreign currency generator in Peru.

In 2018, international tourist arrivals (overnight visitors) to Peru reached 4.4 million, a growth of 9.6% compared to 2017. The main international source market for Peru is Chile, representing 26.2% market share, with a 5.3% growth in the number of arrivals in 2018 compared with the previous year. The United States is the second largest market, with a 14.5% share and an increase of 7.1% from 2017. Ecuador, Argentina and Colombia combined make up a further 16.5% of the inbound market. On average, international tourists spend 10 nights in Peru.

In 2018, the total number of trips made by residents in the country was 45.5 million. In the domestic tourism market, Lima, Ica and Piura were the top three cities visited by residents in 2018, with shares of 27%, 12% and 8% respectively. Most domestic tourists (74%) visited destinations outside their region with average trip spending of PEN 484 per person on a four-night trip.

### Tourism governance and funding

The Ministry of Foreign Trade and Tourism is the lead political and administrative authority for the tourism sector, its role being to define, direct, execute, co-ordinate and supervise the country's foreign trade and tourism policy in harmony with the general policy of the Peruvian State.

The Vice Ministry for Tourism sits under the Ministry of Foreign Trade and Tourism, and oversees the General Directorate of Tourism Development Policy, which is responsible for implementing, evaluating and supervising compliance within tourism sector policy. The Directorate also formulates, co-ordinates and implements actions aimed at improving the quality of tourism services, environmental management, tourism facilitation, tourist protection, and tourism culture promotion. The Vice Ministry for Tourism also oversees General Directorates of: Research and Studies on Tourism and Handicrafts; Tourism Strategy; Crafts; and Casino Games and Slot Machines.

In addition, The Ministry of Foreign Trade and Tourism has two Specialised Advisory Bodies, comprised of between 6 and 12 members: the Tourism Advisory Committee and the National Council for Handicraft Development. Two further bodies attached to the Ministry are the Tourism Training Centre, and the Exports and Tourism Promotion Board of Peru. As of 2019, Peru's Commercial Offices Abroad are operated under the Tourism Promotion Board, and no longer directly under the Ministry of Foreign Trade and Tourism.

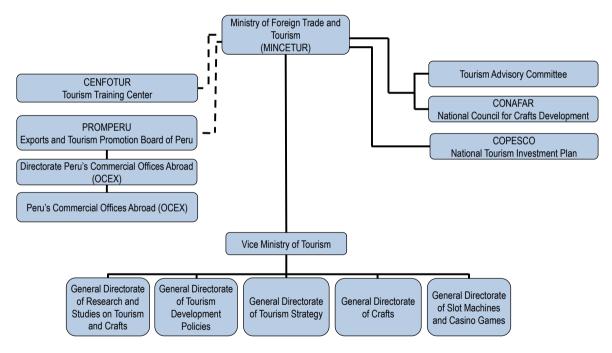
The General Government is responsible for the design and monitoring of national and sectoral policies (as is the case for all States of all levels in Peru). The Government establishes co-ordination mechanisms with regional governments, local government and other entities as required and appropriate to the nature of

each policy. Compliance with national and sectoral policies of the State is the responsibility of the authorities of the national, regional and local governments.

In terms of tourism, Regional Governments are responsible for: formulation, approval and execution of policies relating to the development of regional tourist activity; qualification of regional tourist service providers; co-ordination with local governments on tourism activities, and; maintaining and updating directories of tourism service providers, tourism resources, and regional events calendars.

The 2019 budget for tourism was PEN 600 million, of which 66% was allocated to the National Government, 17% to the Regional Government, and 17% to the Local Government. At the national level, the tourism sector has three entities: the Ministry of Foreign Trade and Tourism, responsible for managing the implementation of policies on tourism; the Tourism Promotion Board; and the Tourism Training Centre. Their budgets for 2019 are PEN 232 million, PEN 78.6 million and PEN 6.1 million, respectively. The Ministry also oversees an entity specialising in the implementation of investment projects in the tourism sector, the Special Commission to Co-ordinate and Supervise the Cultural Tourism Plan Peru - UNESCO (or, the COPESCO Plan), which receives a budget of PEN 13.1 million, representing 16% of the Ministry of Foreign Trade and Tourism's total budget.

Peru: Organisational chart of tourism bodies



Source: OECD, adapted from the Ministry of Foreign Trade and Tourism, 2020

### **Tourism policies and programmes**

Current policy issues are tourist safety and the formalisation of tourist service providers. Other challenges for tourism in Peru include the rise of the middle class in many emerging markets and changing attitudes of people towards travel, as well as efficiency of travel and international mobility. Priority areas include the development and advancement of tourist infrastructure, travel facilitation and the safety of tourists.

The main framework for tourism development is the National Strategic Plan of Tourism of Peru to 2025, which has four pillars, including 19 components and 75 lines of action. The pillars are:

- Creation of a competitive and sustainable tourism offer, including tourism intelligence, development of strategies differentiated by market, development of new markets and specialised segments,
- Diversification of the tourist market, including development of competitive destinations and specialised tourism products, sustainable investment, human capital development, and improvement of the quality of tourist services and products,
- Tourism facilitation, including the optimisation of migration management, internal displacement and international relations, development of connectivity, and a uniform and reliable system of tourist information nationwide,
- Sector strengthening via vocational training, including the promotion of a tourism culture, strengthening management relating to tourism security and improving public-private linkages in tourism, as well as consolidating destination management.

The National Strategic Plan is the result of nine work sessions in which technical proposals for the vision, destination development models, strategic pillars, components and lines of action were validated. The Plan is the result of participatory work between the public and private sectors, including representatives of the national associations, and the Ministry of Foreign Trade and Tourism. Its implementation is linked to the formulation of Regional Tourism Plans and contain destination-specific actions.

Additional programmes include *Turismo Emprende*, which promotes the creation, development and consolidation of tourism enterprises, providing financing for programmes that relate to natural protected areas, cultural heritage or economic development. *Al Turista*, *Lo Nuestro*, promotes the direct incorporation of local products (agricultural, livestock, fishery, handicrafts, etc.) in the provision of tourism services.

The Ministry of Foreign Trade and Tourism has a new strategy to promote inclusive and sustainable economic growth, which is included in its Institutional Operational Plan 2019. The strategy has a budget of PEN 93 000 for technical assistance to improve artisan workshops located on tourist routes with high visitor flows. It is initially being implemented in three regions: Lambayeque, Ayacucho and Amazonas.

### Mainstreaming safety in the Tourism Strategy in Peru

The most recent programme launched by the Ministry of Foreign Trade and Tourism (July 2019) is the Safe Tourism strategy, which promotes business formalisation and seeks to guarantee safe travel and experiences for tourists visiting Peru. Adopting a collaborative approach between all sectors of government, the strategy aims to formalise arrangements and improve security in the tourism sector, improve competitiveness in the provision of tourism services, and strengthen the management by regional and local government. In addition, it will include the promotion of formal tourist services and reduce the number of informal companies in operation. The aims of the programme are to ensure more satisfactory travel experiences for visitors, meet the minimum standards necessary to provide a quality service, and improve prevention, control, action and response to security problems that exist in the tourism sector.

The strategy is the result of a collaboration between several ministries, including the Ministry of Foreign Trade and Tourism; Ministry of Culture; Ministry of Environment; Ministry of Labour and Employment Promotion; Ministry of Transportation and Communications; Ministry of the Interior; Ministry of Defence; Ministry of Production; Ministry of Health; and the Public Ministry. Several private sector associations are also participating, representing restaurants, accommodation, tourist guides, and travel and tourism agencies.

### **Statistical Profile**

Peru: Domestic, inbound and outbound tourism

|   | 2014    | 2015    | 2016    | 2017    | 2018    |
|---|---------|---------|---------|---------|---------|
| TOURISM FLOWS, THOUSAND                       |         |         |         |         |         |
| Domestic tourism                              |         |         |         |         |         |
| Total domestic trips                          | 104 950 | 108 100 |         |         |         |
| Overnight visitors (tourists)                 | 38 000  | 39 800  | 41 600  | 43 500  | 45 500  |
| Same-day visitors (excursionists)             | 66 950  | 68 300  |         |         |         |
| Nights in all types of accommodation          | 228 000 | 238 800 | 249 600 | 261 000 | 273 000 |
| Hotels and similar establishments             | 50 751  | 51 808  | 54 706  | 55 812  | 59 490  |
| Other collective establishments               |         |         |         |         |         |
| Private accommodation                         |         |         |         |         |         |
| Inbound tourism <sup>1</sup>                  |         |         |         |         |         |
| Total international arrivals                  | 4 062   | 4 381   | 4 718   | 4 993   | 5 385   |
| Overnight visitors (tourists)                 | 3 215   | 3 456   | 3 744   | 4 032   | 4 419   |
| Same-day visitors (excursionists)             | 847     | 925     | 974     | 960     | 965     |
| Top markets                                   |         |         |         |         |         |
| Chile   | 904     | 985     | 1 056   | 1 101   | 1 159   |
| United States                                 | 514     | 545     | 586     | 599     | 641     |
| Ecuador                                       | 224     | 256     | 318     | 289     | 293     |
| Colombia                                      | 152     | 165     | 190     | 201     | 219     |
| Argentina                                     | 156     | 171     | 175     | 205     | 216     |
| Nights in all types of accommodation          | 32 149  | 31 101  | 37 445  | 40 323  | 44 194  |
| Hotels and similar establishments             | 13 483  | 13 513  | 14 842  | 14 676  | 14 302  |
| Other collective establishments               |         |         |         |         |         |
| Private accommodation                         |         |         |         |         |         |
| Outbound tourism                              |         |         |         |         |         |
| Total international departures                | 2 733   | 2 914   | 3 094   | 3 227   | 3 435   |
| Overnight visitors (tourists)                 | 2 442   | 2 595   | 2 751   | 2 875   | 3 078   |
| Same-day visitors (excursionists)             | 292     | 319     | 343     | 352     | 357     |
| Top destinations                              |         |         |         |         |         |
| Chile   | 1 091   | 1 181   | 1 288   | 1 359   | 1 373   |
| United States                                 | 259     | 289     | 305     | 292     | 294     |
| Bolivia                                       | 315     | 290     | 270     | 251     | 284     |
| Spain   | 74      | 80      | 109     | 143     | 160     |
| Ecuador                                       | 161     | 154     | 136     | 132     | 142     |
| TOURISM RECEIPTS AND EXPENDITURE, MILLION USD |         |         |         |         |         |
| Inbound tourism                               |         |         |         |         |         |
| Total international receipts                  | 3 908   | 4 140   | 4 303   | 4 573   | 3 947   |
| International travel receipts                 | 3 077   | 3 309   | 3 501   | 3 710   | 3 947 € |
| International passenger transport receipts    | 830     | 831     | 802     | 863     |         |
| Outbound tourism                              |         |         |         |         |         |
| Total international expenditure               | 2 119   | 2 527   | 2 687   | 2 916   | 2 669   |
| International travel expenditure              | 1 590   | 1 867   | 2 029   | 2 214   | 2 669 € |
| International passenger transport expenditure | 529     | 660     | 658     | 702     |         |

StatLink http://dx.doi.org/10.1787/888934078737

<sup>..</sup> Not available; e Estimated value
1. Arrivals from demand side surveys; Nights from supply side surveys.

Source: OECD Tourism Statistics (Database).

Peru: Enterprises and employment in tourism

|   | Number of establishments | Number of persons employed |         |      |      |      |
|---|--------------------------|----------------------------|---------|------|------|------|
|   | 2018                     | 2014                       | 2015    | 2016 | 2017 | 2018 |
| Total   |                          | 530 241                    | 630 327 |      |      |      |
| Tourism industries  |                          | 486 935                    | 561 671 |      |      |      |
| Accommodation services for visitors                           |                          |                            |         |      |      |      |
| Hotels and similar establishments                             | 23 997                   | 57 636                     | 68 892  |      |      |      |
| Food and beverage serving industry                            | 218 100                  | 190 119                    | 230 588 |      |      |      |
| Passenger transport   |                          | 108 086                    | 138 479 |      |      |      |
| Air passenger transport                                       |                          | 4 703                      | 6 539   |      |      |      |
| Railways passenger transport                                  |                          | 474                        | 957     |      |      |      |
| Road passenger transport                                      |                          | 102 449                    | 130 303 |      |      |      |
| Water passenger transport                                     |                          | 460                        | 680     |      |      |      |
| Passenger transport supporting services                       |                          |                            |         |      |      |      |
| Transport equipment rental                                    |                          | 535                        | 591     |      |      |      |
| Travel agencies and other reservation services industry       | 12 202                   | 30 835                     | 26 564  |      |      |      |
| Cultural industry   |                          | 26 253                     | 20 726  |      |      |      |
| Sports and recreation industry                                |                          | 20 773                     | 14 741  |      |      |      |
| Retail trade of country-specific tourism characteristic goods |                          | 9 141                      | 9 925   |      |      |      |
| Other country-specific tourism industries                     |                          | 43 557                     | 51 165  |      |      |      |
| Other industries  |                          | 43 306                     | 68 656  |      |      |      |

<sup>..</sup> Not available

Source: OECD Tourism Statistics (Database).

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## Peru: Internal tourism consumption

### Million PEN

|   | 2015                         |                             |                              |  |  |
|---|------------------------------|-----------------------------|------------------------------|--|--|
|   | Domestic tourism expenditure | Inbound tourism expenditure | Internal tourism consumption |  |  |
| Total   |                              |                             |                              |  |  |
| Consumption products                                    | 26 925                       | 13 178                      | 43 204                       |  |  |
| Tourism characteristic products                         | 23 380                       | 12 553                      | 37 093                       |  |  |
| Accommodation services for visitors                     | 2 390                        | 2 870                       | 6 199                        |  |  |
| Food and beverage serving services                      | 7 108                        | 2 189                       | 9 297                        |  |  |
| Passenger transport services                            | 9 648                        | 4 520                       | 14 168                       |  |  |
| Air passenger transport services                        | 1 792                        | 3 299                       | 5 091                        |  |  |
| Railways passenger transport services                   | 108                          | 269                         | 377                          |  |  |
| Road passenger transport services                       | 7 666                        | 930                         | 8 596                        |  |  |
| Water passenger transport services                      | 82                           | 23                          | 105                          |  |  |
| Passenger transport supporting services                 |                              |                             |                              |  |  |
| Transport equipment rental services                     | 165                          | 1                           | 166                          |  |  |
| Travel agencies and other reservation services industry | 630                          | 1 003                       | 1 633                        |  |  |
| Cultural services                                       | 606                          | 978                         | 1 804                        |  |  |
| Sports and recreation services                          | 1 540                        | 139                         | 1 679                        |  |  |
| Country-specific tourism characteristic goods           | 849                          | 812                         | 1 661                        |  |  |
| Country-specific tourism characteristic services        | 445                          | 42                          | 487                          |  |  |
| Other consumption products                              | 3 545                        | 624                         | 6 112                        |  |  |
| Tourism connected products                              | 682                          | 0                           | 1 403                        |  |  |
| Non-tourism related consumption products                | 2 863                        | 624                         | 4 708                        |  |  |
| Non-consumption products                                |                              |                             |                              |  |  |

.. Not available Source: OECD Tourism Statistics (Database).

StatLink http://dx.doi.org/10.1787/888934078775



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